

VERSO Guidelines: Fee for use of demo-stems

	amount in €	royalty ²	credits	to pay to	to be paid by
provision of 1 to 3 demo-stems / arrangement elements	250.00 ¹	0 %	—	the writer(s) who created the demo in question ⁴	the client who requested the relevant tracks
provision of 4 to 8 demo-stems / arrangement elements	500.00	1 %	additional production	the writer(s) who created the demo in question ⁴	the client who requested the relevant tracks
provision of 9 or more demo-stems / arrangement elements	1.500.00	3 % ³	co-production ²	the writer(s) who created the demo in question ⁴	the client who requested the relevant tracks

1) Depending on how substantial the respective tracks / arrangement elements are for the final production, the amounts can be adjusted individually.

2) Preferably based on the Price Published per Dealer "PPD"

3) If eventually 50% or more of the final production consists of elements from the demo, a higher royalty and/or a full producer credit can be agreed upon accordingly.

4) If one of the writers produced the demo and another involved writer plays e.g. guitar, keys, sings backing vocals, the writers can coordinate with each other how the fees in question are to be divided.